



Contact:
Angela Roxas
Corporate Communications
OSG Billing Services
201-871-1100, ext. 208
Angela.r@osgbilling.com

FOR IMMEDIATE RELEASE

OSG to Provide Comprehensive Print and Mail Billing Solutions to Shentel

ENGLEWOOD, NJ – August 7, 2013 – OSG Billing Services (OSG), a leader in the presentment and distribution of transactional documents, announced today that it will provide comprehensive print and mail billing solutions to Shenandoah Telecommunications Company (Shentel). Prior to their partnership with OSG, Shentel did their own in-house billing. While doing their own billing was manageable for quite some time, they were looking for greater operational efficiencies, full color print technology and integrated dynamic messaging.

Since 1902, Shentel has been serving their neighbors in Virginia's Northern Shenandoah Valley. Today, they bring advanced broadband services, digital TV, high-speed Internet and phone services to customers throughout Virginia, West Virginia, and Maryland. They specialize in providing advanced services to rural and underserved markets, because they believe their customers deserve the same level of service as those from a larger metropolitan area.

"When Shentel's in-house bill print equipment needed to be replaced, we began researching print and mail billing partners," said Matt Hinkle, Shentel Data Processing Manager. "I was initially hesitant to let go of these processes, but from our very first visit with OSG they gave me confidence that an outsourced approach could work. OSG's performance did not change after the sales pitch. Their implementation team successfully guided us to an on-schedule launch that included a completely new bill design and the on-going support team has been quick to respond. Without any increase in cost, making the switch to OSG enabled Shentel to improve billing capabilities with color invoices, add interactive customer messaging and streamline current billing processes, all of which positions us for future growth."

"OSG is looking forward to a long and mutually beneficial partnership with Shentel," stated Page Woodbury, OSG District Sales Manager. "We're very excited to be working with a company with a long history and tradition of delivering outstanding customer service and diverse products to a wide variety of business and residents."

For more information about OSG, please contact Page Woodbury at page.w@osgbilling.com or 201-478-5387.

About OSG

With 20 years' experience as a business outsourcer for total customer communication management, OSG has the knowledge and expertise to best suit the needs of the [telecommunications](#), leasing, financial services, distribution, healthcare, heating oil/propane and publishing markets. A solid reputation has made OSG an award-winning transactional communication provider. Visit www.osgbilling.com or call 1-888-EASY BILL.

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Corporate Headquarters
100 West Forest Avenue, Suite G
Englewood, NJ 07631

Eastern Production Facility
775 Washington Avenue
Carlstadt, NJ 07072

Western Production Facility
415 West Guadalupe Road
Tempe, AZ 85283

Mid-Western Production Facility
16300 West Glendale Drive
New Berlin, WI 53151